

Castles Technology

Code (5258)

Investor Conference

2025/11/28

www.castlestech.com



Agenda

1. Company Overview and Operational Performance
2. Product Portfolio and Market Trend
3. Growth Strategies and Future Outlook

Disclaimer

- Certain information set forth in this presentation contains “forward-looking information”, including “future-oriented operation and financial information” and “business outlook” based on collections of current Company information and external economic development.
- Actual future results in operation, financial and business performances may differ from those referred in the forward-looking statements due to a number of factors, including but not limited to: market demands, changes to laws and regulation, state of economy and other risks or uncertainties beyond the control of the Company.
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1. Company Overview & Operational Performance



Delivering
Innovation
and **Trust.**

Company Overview

Establishment

Over 30 years of industry experience since 1993

Headquarters

New Taipei City, with global presence in over 50 countries

Technological Position

Leading brand in Android smart payment devices, with cloud integration advantages

Core Business

IC chip card readers, POS terminals, and self-service payment solutions

Operational Performance & Financial Overview

Item	2025 Q3	2025 Q2	QoQ	2024 Q3	YoY	2025 Jan-Sep	2024 Jan-Sep
Revenue	2,055.20	1,912.78	7%	2,094.02	(2%)	5,545.00	5,692.60
Gross Profit	742.72	684.69	8%	695.98	7%	1,928.07	1,872.71
Operating Expenses	602.26	509.84	18%	472.63	27%	1,587.20	1,340.35
Net operating income	140.46	174.84	(20%)	223.35	(37%)	340.87	532.35
Non-operating income and expenses	83.6	(103.89)	(180%)	(0.9)	9389%	(11.53)	167.91
Profit before income tax	224.07	70.95	216%	222.45	1%	329.34	700.26
Net Income to Parent	138.78	1.87	7321%	168.01	(17%)	193.46	519.20
EPS (NTD)	1.27	0.02	6250%	1.53	(17%)	1.56	4.59

Unit : NT\$ Million
(except EPS)

2025 Jan-Sep Sales By Region

Unit : USD Million

Region	2025 Jan-Sep	2024 Jan-Sep	YoY %	Revenue %
Asia Pacific	31.06	37.45	(17%)	17%
America	54.49	56.07	(3%)	31%
Europe	92.05	84.19	9%	52%
Total	177.70	177.76	0%	100%

2. Product Portfolio & Market Trend

Vertical Product Line

Countertop


S1F3CT VIC



The S1F3CT is a tall, black countertop terminal with a large screen and a small camera lens at the top. The VIC is a similar tall terminal with a full numeric keypad and several function buttons at the bottom. Both have small Android and Linux icons at their base.

PINPad

S1P2 VIP



The S1P2 is a black PINPad terminal with a screen and a numeric keypad. The VIP is a similar PINPad terminal with a screen and a numeric keypad. Both have small Android and Linux icons at their base.

Mobile

S1F4 PRO S1F4 MAX S1F4K S1F4 S1E4 PRO S1MINI2 V1M



The S1F4 PRO, S1F4 MAX, S1F4, and S1E4 PRO are sleek, black mobile payment terminals with large screens. The S1F4K has a screen and a numeric keypad. The S1MINI2 is a smaller, black mobile terminal with a screen. The V1M is a black mobile terminal with a screen and a numeric keypad. All mobile terminals have small Android and Linux icons at their base.

Vertical Product Line

Multilane

S2L



S1L2



Two small green Android icons are positioned below each device.

Tablet

S2Pro M/L



A small green Android icon is positioned below the device.

Unattended

S1U2



S1U2-M4




S1U2-M2



Three small green Android icons are positioned below the devices.

iPOS

S2PRO



Two small green Android icons are positioned below the devices.

Technological Position & Core Business



Cloud Service & Software Integrations

Provides comprehensive SDK, Remote Management, and Security Modules



SoftPOS Payment Solution

Transaction processing without dedicated hardware, supporting small merchants



Unattended Payment Terminals

Used in parking lots, vending machines, charging stations, and more

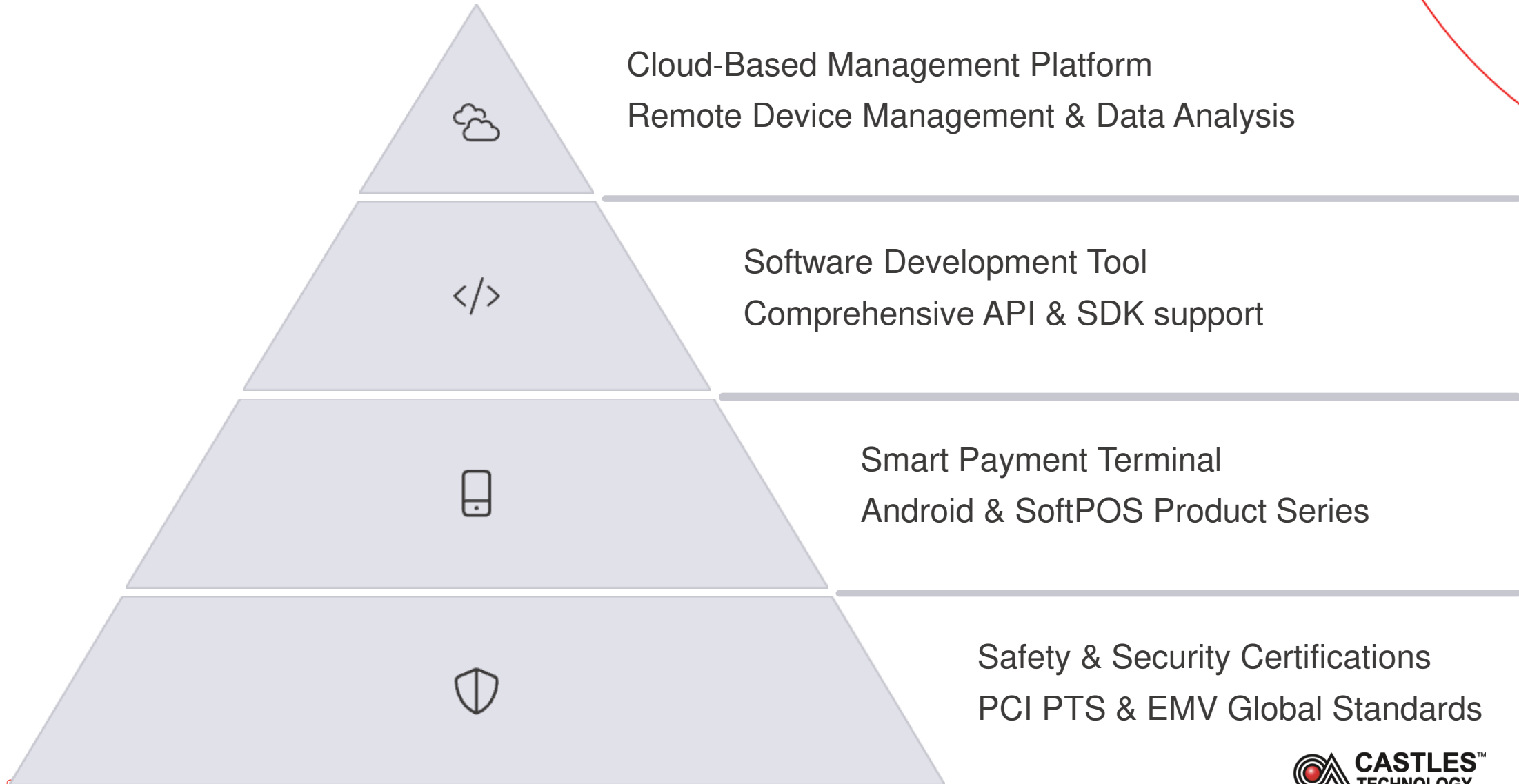


Android / POS Terminals

Compliant with the latest global payment standards (PCI PTS 6.x / 7.0)



Product Portfolio & Core Advantages



Market Trends & Industry Dynamics



- Android POS becomes mainstream
- Penetration growth continues, replacing traditional systems



- 5G Terminal replacement wave
- Global telecom 2G/3G phase-out, driving terminal upgrades



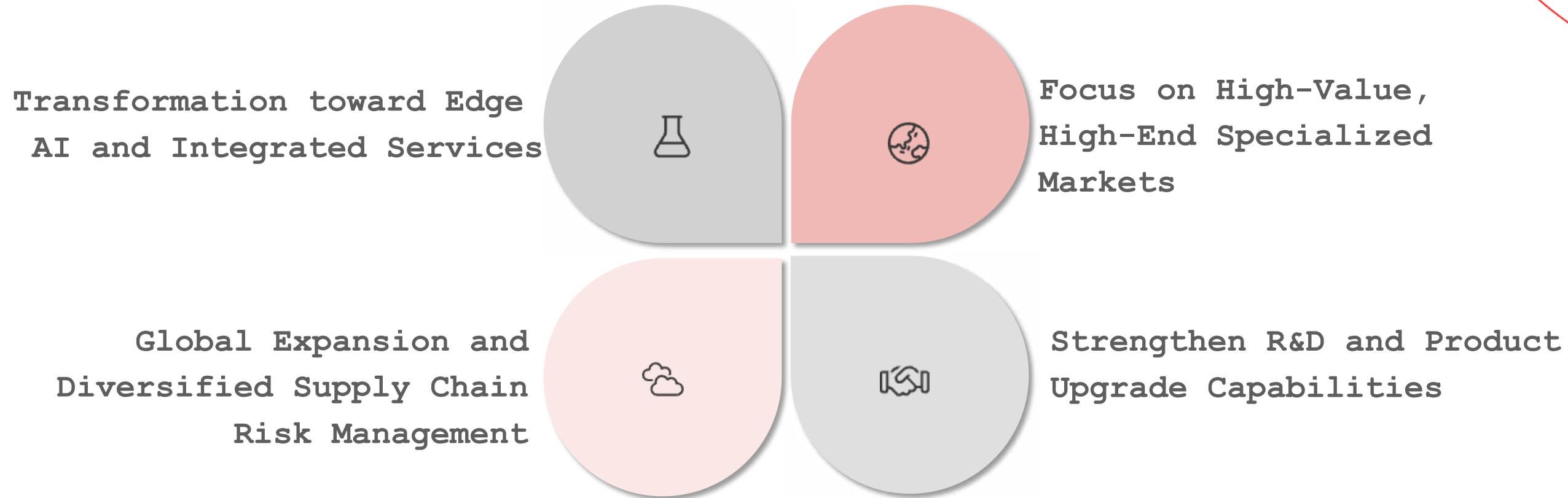
- Fusion of AI & edge computing
- Lifting user experience & operational performance



- Rise of ESG & data security standards
- Promote high-security payment terminal designs

3. Growth Strategies & Future Outlook

Growth Strategies & Future Outlook



Thank You